

# Informational Interviewing Sample Questions

Here are some sample questions to get you started. Prepare and re-write the questions to satisfy your curiosity about the job or company. Remember you want to know if this is a job that will match you? Is this a company you where you want to work? You will not have time to ask all of the questions. Pick the ones you want to know the most.

How did you get into this line of work?

Describe your career path?

What do you like best about your job?

What do you like least?

How did you prepare for this kind of work?

Describe a typical work day.

What skills and talents are most essential for this job?

Are there professional groups I can join that would expand my knowledge in this field?

What kind of problems do you deal with?

Is the work activity constant?

How did you get interested in this kind of work?

What job or other experiences have helped with your present position?

What do you like most about this company?

How does this company contribute to its employee development?

What is the average length of time for an employee to stay in the job?

What do you think will be the next step in your career?

What are the educational requirements for this job?

What abilities, skills or personal qualities do you think contribute to success in this field?

What advice do you have for someone interested in the job?

What parts of the job are the most challenging?

Can you recommend other people I could meet?

Does this job involve a lot of travel?

How did you become interested in this field?

What classes or experience would you recommend I take?

What are the reasons most people leave this profession?

How does your company compare with others?

What are you looking for on a resume?

What job titles should I be looking for?

What types of positions has your company recently hired?

What are the entry level salary ranges?

What do you enjoy most about your job?

How do social, economic and political trends influence this company?

What are the opportunities for advancement?

What is the best advice you can give a person in this field?

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How do I find out when job opens occur?

What changes are occurring in this profession?

Can you think of anything else I should know about this profession?

What are important "key words" to include on a resume?

What is the chain of command in this company?

What are your major responsibilities?

What are some related occupations?

Is there growth in this career field?

Does your company have offices in different locations?

What was your first job? How does it relate to your current job?

What skills have you learned on this job?